

Outside Sales- Account Executive job description

This dynamic position requires excellent interpersonal, communication, analytical, organizational and computer skills, as well as the ability to educate our customers on our exceptional line of communications products and services. The Account Executive is responsible for meeting or exceeding assigned monthly sales quotas by performing the following duties:

Establish and maintain business customers, selling Clearwave Communications Voice and Data products and services.

Provide regular and timely reports as required and complete timely and accurate sales orders to Customer Service and management.

Remain abreast of changes in this industry, changes within Clearwave Communications and maintain an excellent working knowledge of Clearwave products and how to market them to meet potential customer needs.

Education and/or Experience

Bachelor's degree (B. A.) from four-year college or university; Outside sales experience and/or training preferred; or equivalent combination of education and experience.